
Ron's Philosophy concerning, "Taking Care of His Customers and Clients"

Ron takes the partnership approach to business when dealing with his clients. Ron considers his clients as a valuable business partner. Ron encourages his prospective clients and Clients to focus with Ron on the desired goals needed for the best interest and conclusion, which will provide the maximum return on their client's investments.

The business relationship is based upon sincere honest and ethical business practices. Ron prides himself on the positive characteristics which build strong and pleasant working and business relationships. Ron also believes, with adhering to high principles, this will foster mutual trust that will build strong relationships which business depends on.

Ron constantly strives for excellence. Ron has the opinion any customer or client looking to acquire real estate and mortgage services will be pleased with the level and quality of services he and his business partners provide. Having well educated and trained professionals within his business group is one of his primary missions. Ron wants and desires any client to have access to him and everyone within his support group, and each member will report their needs and concerns directly to him. Ron's rates are reasonable for the services he provides, and he will work within his Client's budget if all possible., while still being able to provide the level of service expected without compromising service.

A simple analogy on taking care of clients— If you need 1,000 gallons of water to put out a fire, you should not use a ½" diameter water hose.

Ron does not use only one method to assist his clients, because each client has different wants, needs, desires, and goals. Ron listens to his customers and clients and finds what works best for each individual with their particular need or situation. Ron's objective is to create a working format fitting each customer and client which will return positive results for them. Framing a working working relationship which fits Ron and his client's personalities and goals into a positive and obtainable scope can be a huge orchestrated assignment. However, Ron feels he should thoroughly understand his client's wants, needs, goals, nature, character, and disposition and it should be a priority to give individual attention and positive service.

Ron strives to provide his clients with easy and understandable knowledge to implement solutions that will enhance and increase their knowledge to the real estate and mortgage fact-finding process! Ron works with experienced, enthusiastic and creative professionals who are comfortable with the latest technology offering solutions to complete satisfaction results for his clients. Several clients have expressed their willingness to share their working experience and relationship with Ron and his business group with their family, friends, co-workers, because of his and his business group's strong belief in customer and client satisfaction, and their attitude of rendering the best professional and quality of care and service possible.

Ron's business approach works on the philosophy of paying special attention to his client's expectations, applying pre-defined solutions, and successful management concepts to meet his client's special needs and expectations reaching their goals. Ron also knows and understands being able to adjust and change during the process is so very important to obtaining the positive outcome for his client's particular needs; Ron is always paying attention to the finite details and the selling and buying process as it progresses. This close attention helps generate the end results which Ron's clients want and desire.

Ron's Goals are to:

- ☞ Provide world class service,
- ☞ Uphold strong and ethical values,
- ☞ Integrity and transparency,
- ☞ Give preference to customers' & clients' specifications,
- ☞ Timely deliveries,
- ☞ To always provide professional, quality and friendly service,
- ☞ Being available and responding to his clients promptly,
- ☞ High standards with third party negotiating,
- ☞ Provide fiduciary duty that's pertinent to his Clients,
- ☞ Be loyal and obedient, and represent his clients with the best possible interest,
- ☞ Disclose all information known to him that's material fact to the transaction,
- ☞ Fulfill any obligation required by the Agency Agreement between Ron, the Brokerage, and the Client,
- ☞ And work diligently toward obtaining the best possible solutions for his client.

Ron Hidalgo, Realtor® Broker *since 1984*
and associated with, **Weichert Realtors® 1st Choice**
Ron's direct number : 334-**546-1410**
E-Address : Ron@RonSellsAlabama.Com
Web site : www.RonSellsAlabama.Com
Office number : 334-**277-8204**
Toll free number : **1.877-233-8204**

Always ask for Ron when calling for your real estate needs and information. Ron truly believes, "Professional and Quality service is not expensive, It's priceless, and Ron's Client's deserve nothing less!"