

# What Do “You” Want and Need in a home?

Here are many of the considerations you’ll want to discuss and share with “me” your Buyer’s representative.

## **BASIC HOME FEATHURES**

- ◇ Do you prefer a single-family detached home, townhome, condominium, or other type of property?
- ◇ Desired number of bedrooms and baths
- ◇ Preferences regarding kitchen, dining, family rooms, formal living areas, bedrooms & baths, etc.
- ◇ High-priority home features, such as kitchen appliances, fireplace, etc.
- ◇ Other types of rooms needed for your needs, such as; home office, hobby space, play areas, etc.
- ◇ Storage spaces (closets, basement, outdoor shed, shop, etc.
- ◇ Need for a garage or carport, open parking space, if so how many vehicles?

## **OTHER HOME PRESERENCES**

- ◇ Ranch, two story, split level, contemporary, Victorian, \_\_\_\_\_,
- ◇ Age and style of home; \_\_\_\_\_
- ◇ How important is energy efficiency or other green home features?

## **NEIGHBORHOODS/LOCATION**

- ◇ Commuting considerations (to work, shopping, etc.
- ◇ Proximity to desirable features (such as community centers, exercise facility, schools, hospitals, etc.
- ◇ Views---how important is to find your ideal view (overlooking a park, for example) or avoiding a bad one (a busy highway)?

## **LOT CHARACTERISTICS**

- ◇ Size and shape, including back, front and side yards?
- ◇ Landscaping considerations---the need for open play areas, privacy, patio space, decking, etc.
- ◇ Home orientation --- is it important for your home to face a particular direction?

## **LIFE AT HOME**

- ◇ If you’ll be sharing your home with children, pets, live-in parents or others, how does this impact your house preferences? Both now, and in the future; (For example, pets may require a fenced-in yard; parent may dictate one-floor living. etc.)
- ◇ Proximity to neighbors

## **RELATED COSTS**

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- ◇ Homeowner association fees/dues?
- ◇ Property taxes

### **TRADE-OFFS**

- ◇ How much do you want to invest in a home beyond the purchase price, either financially or in terms of sweat equity, if you can’t find exactly what you want?
- ◇ Are you willing to consider other neighborhoods that provide better affordability?

*The above questions and your answers will help me find the homes which come to the closest to your particular needs and desire of living . . . please answer as close as possible so you will not waste time viewing homes which are not close in proximity to your particular needs, we thank you for helping us service you!*

Your Realtor® and Agent,



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